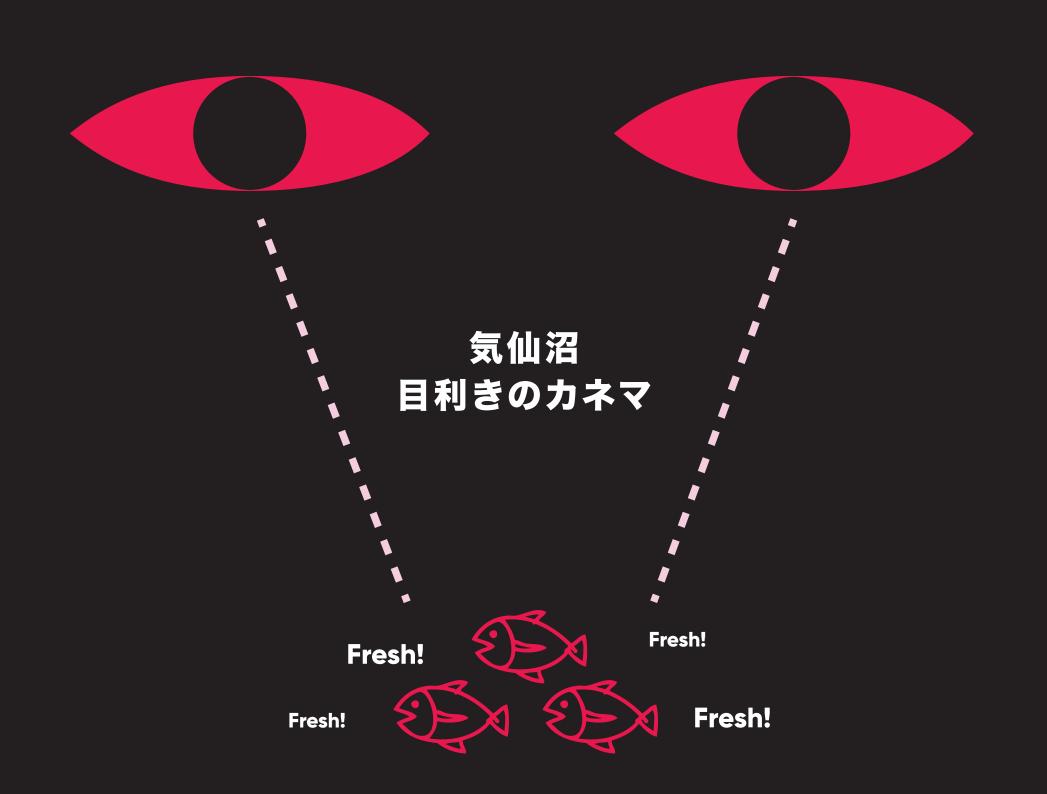




Door to Asia 2018 Design Proposal

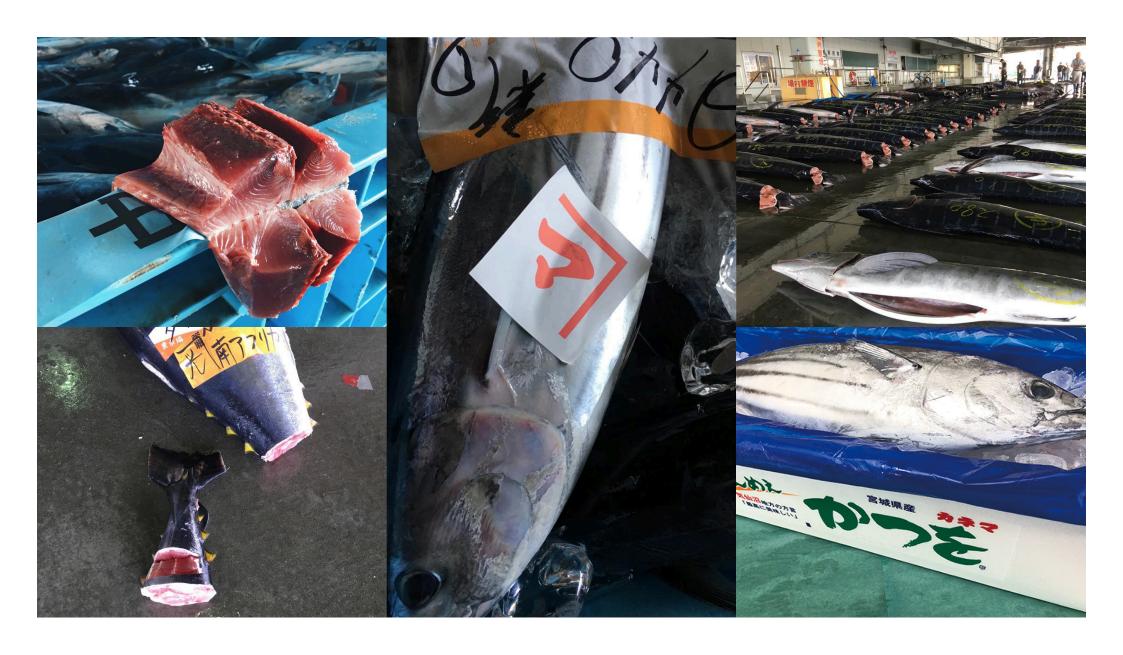
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New Direction of the Future Production



## What's 目利きof KANEMA





## How KANEMA deliver its 目利き culture





### The distribution of KANEMA



## Fish Station Kanema Shop

Local / B to C

Supplier in Other Cities Tokyo, Osaka...etc Domestic / B to B



# Other Retail Shops Resturant

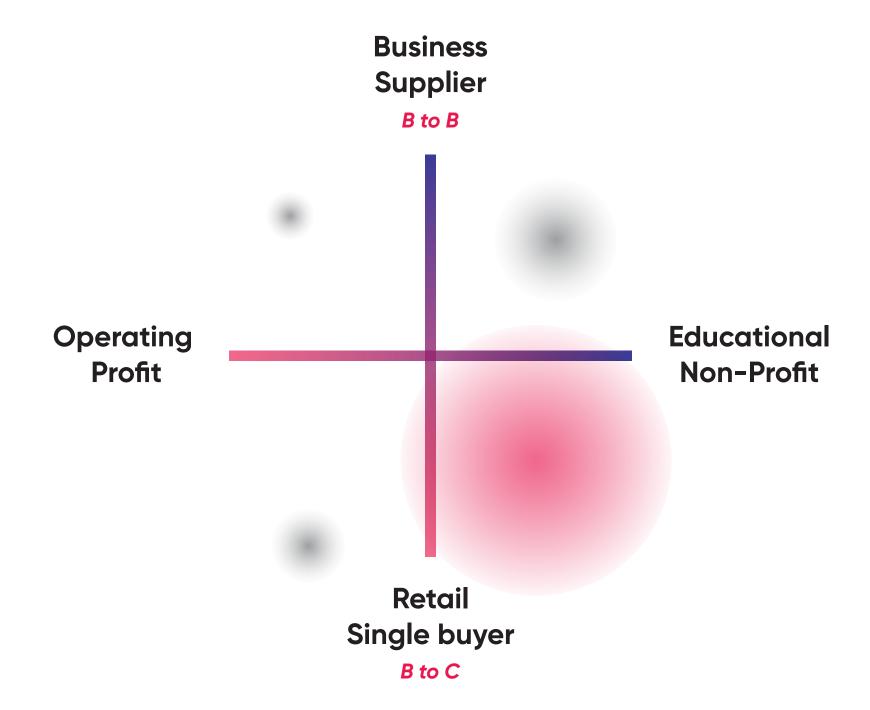
**Local or Domestic / B to B** 

Online
Phone Call

**Local or Domestic / B to C** 

# To promote 目利き culture







## **Snapshot with KANEMA** Local Program/Short term/Kids with parents







#### **Duration**

1 Day

#### Location

Kesennuma Fish Market

#### **Participant**

Over age 7 years old Interested in photography, fishing culture

#### **Format**

2-3 people as a group 5 group/Max.

#### **Itinerary**

Kesennuma Fish Market



Kanema Factory



Fish Station

#### **Mission**

Capturing the best moment during the journey

#### **Presentation**

1st. winner prize
The fresh piece of tuna

Other ppl. Fresh sashime

#### **Exhibition**

Display room in KANEMA or Fish Station



## Work Exchange with KANEMA Domestic Program/Long term/Adult







#### **Duration**

1-2 weeks

#### Location

Kesennuma City

#### **Participant**

Over age 18 years old Interested in Tohoku, fishing culture

#### **Format**

2 people/max.

### **Working Schedule**

Kesennuma Fish Market

 $\downarrow$ 

Kanema Factory

 $\downarrow$ 

Fish Station

#### **Mission**

Working and Living with KANEMA staff

#### **Final Exam**

Cutting tuna
Packaging bonito
Cooking process food
Working in the retail shop

#### **Sharing by Text**

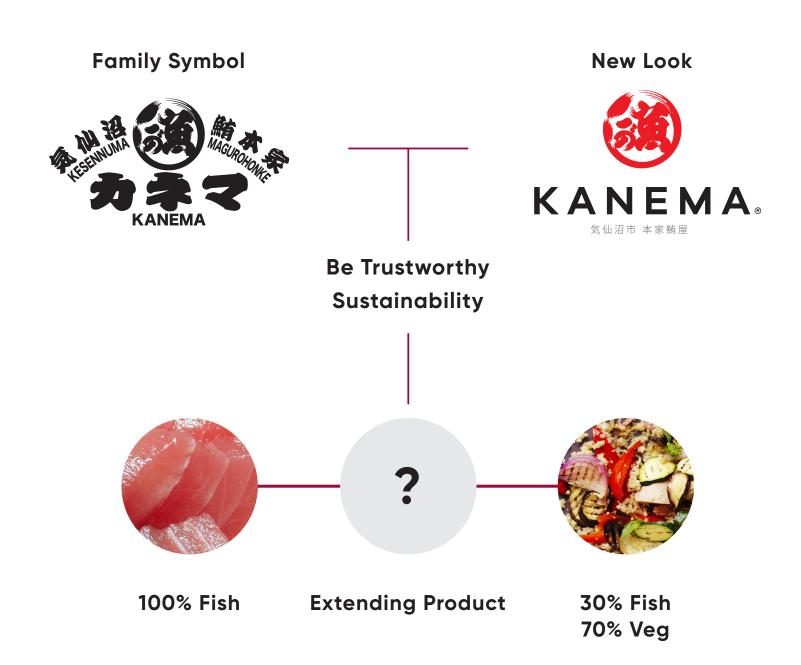
Using the blog to document all the memory and story



How do we develope 安心感 further?

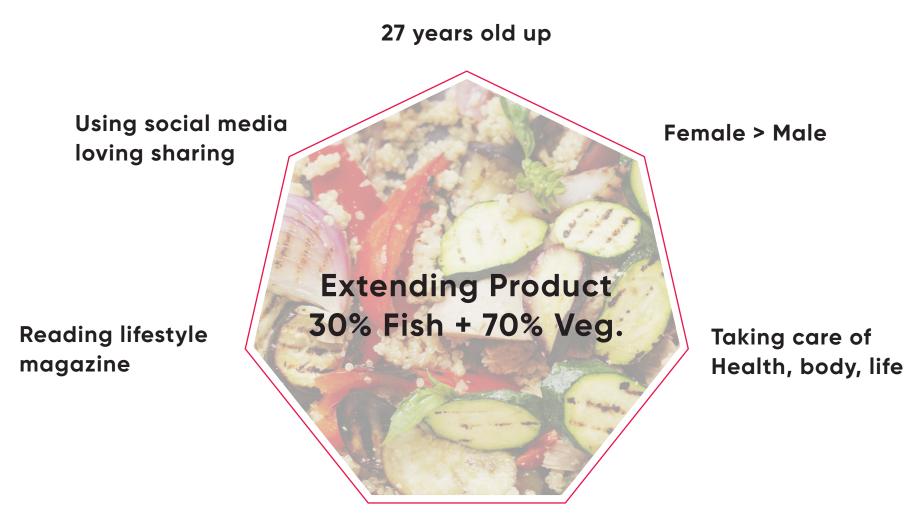


## **Hierarchy of Extending Product**





## **Target Audience Profile**



Eating outside and don't cook much

Living in the city Stable income

## 鏈

# QuFiスープ







**Quality + Quick + Fish** 



# Lable of QuFi スープ

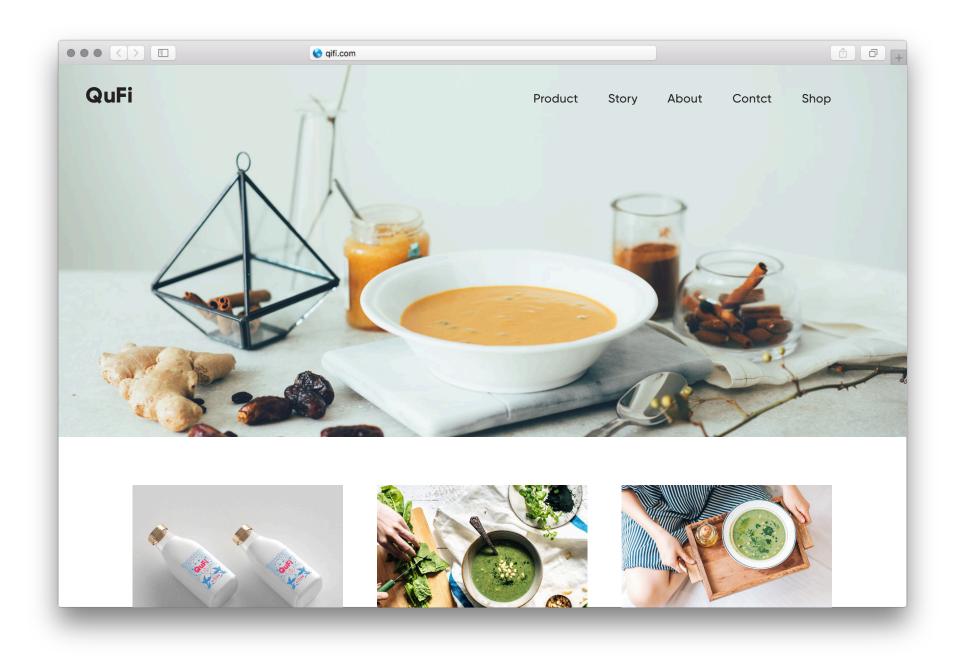




Tuna Fish Sword Fish

## 鏈

# New Way of Eating QuFi スープ





# New Way of Eating QuFi スープ

**Step 1.** Make your plan on the Calender / How many days

**Step 2.** Select Soup / How many bottles per day

**Step 3.** Fill up the delivery info. and finish the payment

**Step 4.** Get your QuFi directly!



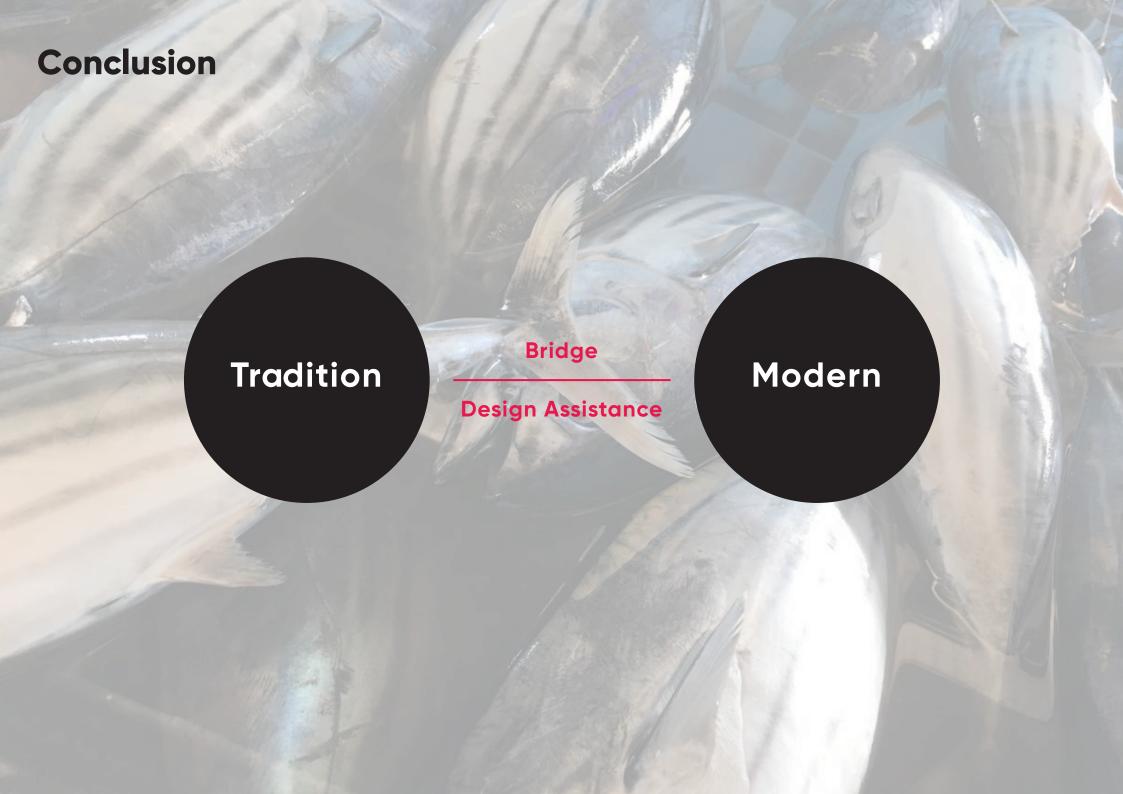


# **New Scope of QuFi Serise**









# Thank you:)



Door to Asia, KANEMA, 2018